



John O'Hare – Executive Director
Industry Development, Resources Development and Defence West,
Department of Jobs Tourism, Science and Innovation



WA LABOR
**PLAN FOR
JOBS**

The Victorian Experience



Victorian Industry Participation Policy Local Jobs First

Through its *Local Jobs First* - Victorian Industry Participation Policy (VIPP), the Victorian Government is committed to improving opportunities for local suppliers to create more new jobs and grow the economy.

VIPP ensures that small and medium size enterprises (SMEs) are given a full and fair opportunity to compete for government contracts, such as hospitals, schools and road projects, while still achieving value for money.

VIPP requires government departments and agencies to consider competitive local suppliers, including SMEs, when awarding contracts valued at:

- \$1 million or more in regional Victoria, or
- \$3 million or more in metropolitan Melbourne or for state-wide activities

The VIPP gives particular attention to Strategic Projects, which are government procurements valued at \$50 million or more or as otherwise agreed as strategic by government. These projects have minimum local content requirements and other

Western Australia

Western Australian Jobs Act 2017

Contents

Part 1 — Preliminary

1.	Short title	2
2.	Commencement	2
3.	Terms used	2
4.	Act binds Crown	4

Part 2 — Western Australian Industry Participation Strategy

5.	Western Australian Industry Participation Strategy	5
6.	WAIPS provisions	5
7.	WAIPS objectives	5
8.	WAIPS principles	6
9.	WAIPS to be consistent with other requirements	6
10.	WAIPS to be publicly available	6

Part 3 — Participation plans

11.	Participation plan	7
-----	--------------------	---



WA Industry Participation Strategy (WAIPS)

Consistent with:

- Value for money
- Probity and accountability in procurement
- State Supply Commission supply policies
- Section 92 of Constitution

WAIPS Consultation



Government of **Western Australia**
Department of **Finance**



**Chamber of Commerce
and Industry WA**



AUSTRALIAN STEEL INSTITUTE



**PILBARA PORTS
AUTHORITY**



Department of
Education



SOUTHERN PORTS AUTHORITY



Department of
**Primary Industries and
Regional Development**



Government of **Western Australia**
Department of **Health**





Industry Link Advisory Service (ILAS)

ILAS was launched by the Premier on 16 March 2018.

Offers a range of assistance and advisory services to agencies and businesses to help with the application of the WA Jobs Act.

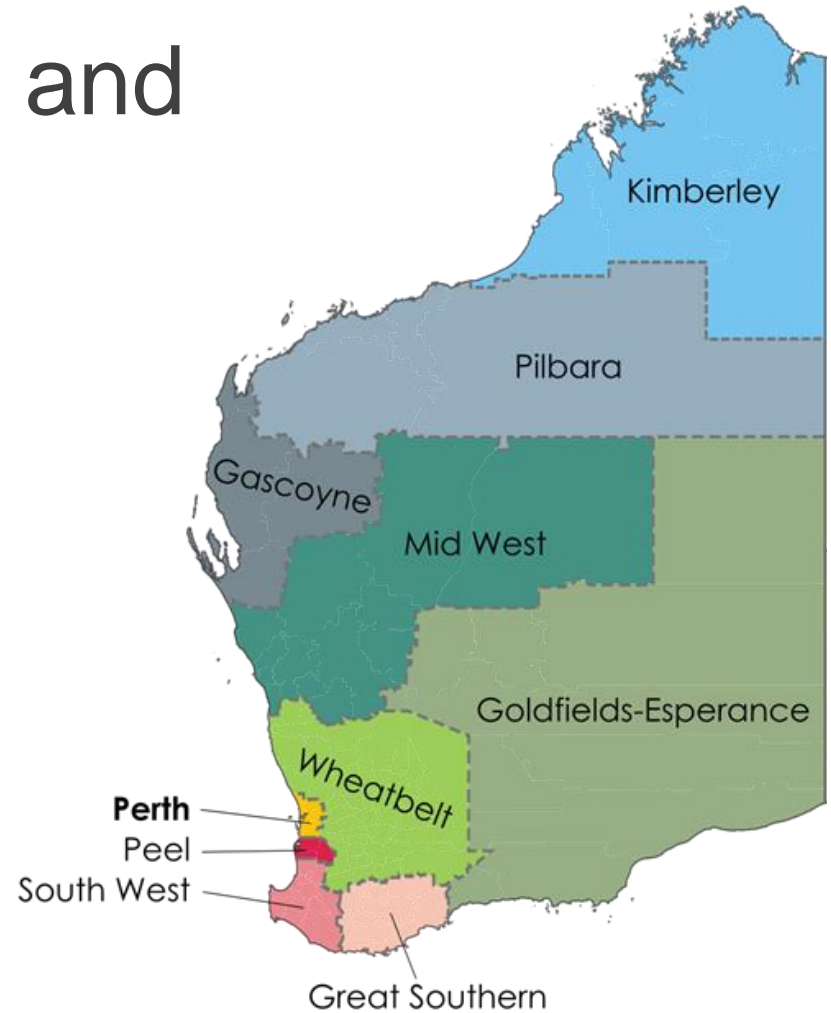
Supporting Agencies and Businesses in WA

JTSI

Industry Link
Advisory
Service

DPIRD

Local
Content
Advisors





Participation Plans

- Commitments of head contractors to local industry participation. How they are going to provide full, fair and reasonable opportunity;
- Generation or retention of jobs, apprenticeships and traineeships;
- Level of local industry engagement;
- Wider economic benefits in line with the objectives of the WA Jobs Act (Section 7).

Contract Thresholds

Types of Procurement	Location in WA	Contract Value
Goods and Services	Metropolitan area	\$1 million and above
Goods and Services	Regional areas	\$500,000 and above
Housing and Works	Metropolitan area	\$3 million and above
Housing and Works	Regional areas	\$500,000 and above

Core & Full Participation Plan Thresholds

Types of Procurement	Location in WA	Core Participation Plan	Full Participation Plan
Goods and Services	Metropolitan area	\$1 million - \$5 million	Above \$5 million
Goods and Services	Regional areas	\$500,000 - \$5 million	Above \$5 million
Housing and Works	Metropolitan area	\$3 million - \$10 million	Above \$10 million
Housing and Works	Regional areas	\$500,000 - \$5 million	Above \$5 million



Supply Contracts

- Incorporate participation plan commitments made by the successful bidder;
- Require the supplier to report on these commitments and the implementation of their participation plan;
- The Act allows for the Minister for Jobs to grant an exemption to an agency from requiring participation plans.

Projects that have a contract value of \$25m or more may be declared a **strategic project** by the Minister for Jobs.

« METRONET Rollingstock will be declared as a project of strategic significance. »

Photo Credit: Metronet





Reporting

- Generation or retention of jobs
- Apprenticeships and traineeships
- Local industry engagement



WAIPS Local Capability Fund (LCF)

Supporting SMEs to enhance capability and increase their competitiveness to supply to State Government.

50% of eligible costs up to a maximum of \$20,000 (excluding GST) per successful applicant

Thank you

For more information, visit
the WA Industry Link
exhibition booth.

Or industrylink.wa.gov.au

